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Message Text

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ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W
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R 290404Z MAY 74
FM AMEMBASSY ABU DHABI
TO USDOC WASHDC
INFO AMEMBASSY BEIRUT
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY TEHRAN
SECSTATE WASHDC 1613

UNCLAS ABU DHABI 0661

EO 11652: NA
TAGS: BEXP, TC
SUBJ: ABU DHABI MUNICIPALITY REQUESTS INFORMATION FROM US CONSULTANTS

REF: ABU DHABI 0346

SUMMARY: ABU DHABI DEPARTMENT OF MUNICIPALITIES AND AGRICULTURE (ADDMA) HAS REQUESTED EMBASSY ASSISTANCE IN LOCATING US FIRM OF CONSULTING ENGINEERS. ADDMA WOULD LIKE TO ENGAGE SINGLE FIRM WITH CONSULTING CAPABILITIES IN DIFFERENT AREAS OF MUNICIPAL AFFAIRS, INCLUDING ENGINEERING, ROADS, SEWAGE, PUBLIC HEALTH, FIRE PREVENTION, TOWN PLANNING, AND AGRICULTURE. END SUMMARY.

1. PROPOSAL ORIGINATED WHEN DIRECTOR OF AGRICULTURE, ADDMA, FOUND HIMSELF UNABLE TO EVALUATE MULTITUDE OF PROPOSALS AND SUGGESTIONS FOR BRACKISH DESERT-WELL DESALINATION UNITS. SINCE THIS PARTICULAR PROJECT IS FAVORITE OF UAE RULER, RESPONSIBLE OFFICIALS ARE ESPECIALLY CONCERNED WITH RESULTS. CHIEF OF ADDMA HAS ALSO REQUESTED EMBASSY ASSISTANCE IN FINDING US CONSULTANTS FOR TOWN ROAD CONSTRUCTION.

2. SIMILARLY, EVERY SECTION OF ADDMA REQUIRES SERVICES OF QUALIFIED CONSULTANTS: OFFICES ARE DELUGED WITH
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MIRACULOUS-SOUNDING PROPOSALS, BUT LACK EXPERTISE TO PROPERLY

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EVALUATE THEM. CONSEQUENTLY, GOVERNMENT DECISIONS ARE DELAYED, PROJECTS FALL BEHIND SCHEDULE, AND UAE PAYS HIGH PRICES FOR POOR QUALITY WORK.

3. EMBASSY HAS EMPHASIZED IMPORTANCE OF CONSULTANTS TO THE UAE GOVERNMENT, AND MINISTRIES AND DEPARTMENTS ARE TURNING TO U.S. FIRMS FOR EXPERT ADVISE. FOR EXAMPLE, DIRECTOR OF TOWN PLANNING, DUBAI MUNICIPALITY, RECEIVED EXCELLEND RESPONSE TO REQUEST FOR U.S. TRAFFIC AND PARKING CONSULTANT DISTRIBUTED BY USDOC REFTEL.

4. ACTION REQUESTED: USDOC PLEASE INFORM APPROPRIATE U.S. CONSULTANT ENGINEERING FIRMS AND REQUEST THEM SEND LITERATURE TO: MR. ALI JOWHARCHI, DEPARTMENT OF MUNICIPALITIES AND AGRICULTURE, PO BOX 263, ABU DHABI, UAE.
ALTHOUGH NATURE OF WORK REQUESTED IS DIFFERENT, FIRMS WHICH EXPRESSED INTEREST TO DUBAI TOWN PLANNER PER REFTEL MIGHT ALSO BE INTERESTED IN THIS OPPORTUNITY. EMBASSY WOULD APPRECIATE RECEIVING COPIES OF MATERIALS SUBMITTED BY FIRMS WHICH HAVE NOT ALREADY SENT LITERATURE TO COMMERCIAL LIBRARY. POST HAS ALSO PROVIDED JOWHARCHI WITH NAMES AND ADDRESSES OF U.S. FIRMS LISTED IN SOURCES AVAILABLE HERE, INCLUDING VERY HELPFUL INTERNATIONAL ENGINEERING DIRECTORY, WHICH POST RECENTLY RECEIVED FROM USDOC. ALSO REQUEST ADDRESSEES BRINGING THIS INFORMATION TO ATTENTION OF APPROPRIATE US FIRMS OPERATING IN THEIR AREAS.
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